

SOLICITATION ADDENDUM

Date: **January 23, 2018**
Subject: **Haul Truck Tractor 6X4 & 4X2**
Solicitation Number: **6100044551**
Due Date/Time: **02/06/2018 @ 15:00:00**
Addendum Number: **# 1**

To All Suppliers:

The Commonwealth of Pennsylvania defines a solicitation “Addendum” as an addition to or amendment of the original terms, conditions, specifications, or instructions of a procurement solicitation (e.g., Invitation for Bids or Request for Proposals).

List any and all changes:

The Submission Deadline has been extended until 02/06/2018 @ 14:00:00.

The following concerns have been addressed in the new specs that have been attached.

Question 1:

ILO (In Lieu of)

1. Engine –415 HP 1660 Ft. lbs. of torque ILO of 1700 ft. lbs.
2. Fan Clutch- Behr Electronic Viscous ILO Horton (Horton Brand not available from Manufacturer)
3. Transmission- TMD12AFO- 12 speed automated manual- Eaton and Allison not available from Manufacturer.
4. Front Axle- Mack FXL12 12,000 lb. ILO Meritor (Meritor not available in this application)
5. Air Dryer- Wabco 1200UP w/ turbo cutoff valve, w/ coalescing oil filter, heated. Bendix AD-IS not available from manufacturer.
6. Air Compressor- Meritor/ Wabco 18.7 CFM- no other brand offered by manufacturer
7. Exterior Mirrors- Black Finish Mirrors and brackets ILO Bright Finished Mirrors / Brackets not available from Manufacturer
8. Tool Kit, wheel wrench and handle not available from the manufacturer
9. Single Left hand CB Antenna ILO dual. Dual CB antennas not available from manufacturer
10. Polished Aluminum Wheels- Clear Coat not available from manufacturer. Do you mean Dura Brite Finish which is impregnated into the metal?
11. 5th Wheel- S803XL cast head is not available with the fixed Holland FW17 but is available with Holland FW35.
Is FW35 acceptable or would you prefer the standard head that comes with the FW17?
12. Aerodynamic Pkg- Roof deflector installed by manufacturer is not available. Will you accept the authorized dealer installing the roof deflector? There is no loss of warranty.

Answer 1:

Documents “PCI Class 8 SA Tractor Specs 4x2 (0)” and “PCI Class 8 TA Tractor Specs 6x4 (0)” have been replaced with “PCI Class 8 SA Tractor Specs 4x2 01 23 18” and “PCI Class 8 TA Tractor Specs 6x4 01 23 18”. We hope that this addressed these issues.

Question 2:

Good morning. I am voicing my concern for this current bid that is open. I understand that the end user (corrections) wants “International” brand tractors (even though the state had its fair share of International brand engines blowing holes in their blocks, costing the tax payers more money and less efficiency on the road ways because of down time. Maybe there should be a study created to research this concern. You know as well as I do that a department within the state cannot choose what brand of trucks, equipment, etc. that they purchase. That wouldn’t be fair to tax payers such as you and myself.

I first started working on this bid last January (2017), only to find out that none of the work I provided was reviewed and taken into consideration. When I received this most recent spec, it was a 100% International spec with “no exceptions” in each of these categories that were “International” only branded components. I am sure Mack or even Western Star wouldn’t appreciate this either. I submitted my concerns and options that I had available and didn’t hear anything back again. I looked in the PA marketplace last week and found that this bid in fact went out. Some items were addressed and others weren’t like the transmission. The other interesting fact was that since corrections had tried to buy only International and are probably upset that this was sent back out for review, something was added at the last minute. My assumption is that it was added to throw other vendors off. Below is the original engine warranty since from 1 year ago and also one month ago:

WARRANTY Standard manufacturers for Tractors.
Service Contract, Ext After treatment to be 60-month/200,000 miles.
Engine to be 60 month/200,000 miles. To Include Engine, Engine Electronics, Turbocharger, Water Pump, Fuel Injectors.
After Treatment System – Extend to 60 month/200,000 miles

At the last minute, the below was added to the most recent spec:

In addition to the engine warranty, the engine block shall be warranted against external perforation from corrosion for 10 years, 100% parts and labor.

This current bid has an added “10 year block warranty”, which no engine manufacturer offers that I am aware of. This warranty first came about in PENNDOT because of the corrosion issues with their various salt spreaders and plow trucks. They would have more of a reason to ask for this extended engine block warranty, than what the corrections department would have. Again, please provide me with documentation that an engine manufacturer will provide this 10 year block warranty. To date, I have spoken to both Cummins and Detroit and they will not offer this. Right now, I believe the vendors/dealerships who participate in this 10 year block warranty, may be rolling the dice on this. Has any vendor/dealership to date, provided this 10 year block warranty to PENNDOT/DGS in writing? If so, it seems like they are exposing themselves to potential financial issues in the future; though it is their prerogative.

The bidding process was designed to be fair and to allow the state to have vendors/dealerships “bid” on contracts in order to get the best price for the tax payer. This process doesn’t work when the representatives for the state departments allow vendors to “write out” other vendors within the spec. This is nothing new and has been going on since well before my or your time.



Again, my concern is that these bids are becoming more and more convoluted, for other vendors/dealerships who are trying to bid and be more a part of the PA vendor system. Our dealership offers Freightliner, Western Star, International, HINO and Isuzu. Maybe we'll change our mind on this in the future and bid Freightliner, International and Western Star.

Answer 2:

Documents "PCI Class 8 SA Tractor Specs 4x2 (0)" and "PCI Class 8 TA Tractor Specs 6x4 (0)" have been replaced with "PCI Class 8 SA Tractor Specs 4x2 01 23 18" and "PCI Class 8 TA Tractor Specs 6x4 01 23 18". We hope that this addressed these issues.

Type of Solicitation: Electronic Bid (SRM) - Review the Questions section of your solicitation response to ensure you have responded, as required, to any questions relevant to solicitation addenda issued subsequent to the initial advertisement of the solicitation opportunity.

Except as clarified and amended by this Addendum, the terms, conditions, specifications, and instructions of the solicitation and any previous solicitation addenda, remain as originally written.

Respectfully,

Name: Ralph Constance
Title: Commodity Specialist
Phone: 717-703-2931
Email: rconstance@pa.gov